"WE BELIEVE THAT TKF IS AN ESSENTIAL RESOURCE, ESPECIALLY NOW, BECAUSE THEY ARE THE ONLY ORGANIZATION IN OUR AREA THAT PROVIDES THE SERVICES THAT PEOPLE SO DESPERATELY NEED."

- TAMMY GILBERT CARDONA, CO-CHAIRWOMAN, TKF SPRING GALA
FROM THE CEO...

On behalf of TKF’s Board of Directors and Staff, I want to extend a heartfelt thank you for your support of TKF and our mission to empower and support those at risk or affected by kidney disease throughout Middle Tennessee throughout the past year.

Thanks to generous supporters like you, TKF continues to provide access to care for more than 250 individuals each month, emergency financial assistance to meet critical basic needs, prevention programming and education for the community, and hope for brighter days ahead for the program clients and communities we serve.

This year, more than ever, your support makes a direct, positive impact on the people we serve. The COVID-19 pandemic has required organizations like TKF to shift our revenue events, work even harder to secure funding for critical programs, and do more to reach the people we serve at a time when they need us most.

Demand for our programs increased 70% this spring in response to both the tornadoes that brought widespread damage to Middle Tennessee and the pandemic. Thanks to community partners like you, we have not had to turn a single program client away during this difficult time, so we are bringing hope and critical resources to the people who need us most right now. Thank you for helping us make that possible!

At TKF, we are committed to transparency, and we have a responsibility to demonstrate exactly how your investment is making a difference. In this report, you will find highlights about how your financial support provides critical resources for the community and our plans to continue delivering our mission at a time when it is more relevant than ever. Together, we are changing lives and improving the health of our community.

HEATHER POWELL
CEO
ACCESS TO CARE

Transportation

2,620 requests for assistance met

33,112 Dialysis Treatments

66,224 Dialysis Trips
MEETING CRITICAL NEEDS

Emergency

125 Clients served

Emergency expenses increased between March and June 2020 as TKF responded to client needs exacerbated by the March tornado and COVID-19.

Clients Served Monthly

Monthly Expenses
Despite a global pandemic and economic uncertainty, TKF weathered the last half of FY 2020 with minimal disruption in overall Total Net Revenue.

• Year over Year (Y-o-Y) growth rates by Revenue source have shown significant variance from 2016 to 2019

• General Donations Income growth rates only include: Individual Giving, Major Donors, and Board Donations (not including other sources)

• Events decrease driven primarily from Spring Soiree (coming off of a banner year $292K in 2019). 2020 actuals were $247K, but net revenue was up by more than $50,000 over 2019

• General Donations up from previous year – Honor/Memorial Contributions and Major Gifts up significantly vs. 2019
TKF 101: Virtual Lunch and Learn
On Tuesday, May 5, 2020 TKF hosted our first Virtual Lunch and Learn event. This event featured the TKF staff, along with 25 clinic staff and others interested in learning more about TKF. Lunch and Learn events will be regularly scheduled throughout the year.

Kidney Health Screenings
Mt. Zion at Hadley Park - August 3, 2019
Sri Ganesha Temple - August 10, 2019
Lake Providence - September 28, 2019
Cookeville Senior Expo - October 22, 2019
New Covenant Christian Church - Nov. 17, 2019
Meharry’s Oral Health Day - February 29, 2020

*All events scheduled for Q3 and Q4 were canceled.

TKF Virtual Education - Coming Soon
Virtual Social Worker Meetings will allow greater attendance from our network and increase our network of professional presenters.

Virtual Kidney Education aims to engage individuals and families who have diabetes, hypertension, early stage chronic kidney disease (stages 1-2) and chronic kidney disease (stages 3-4). The sessions will be hosted by a member of TKF staff and will include members of the kidney health care team: patient advocate, nephrologists, vascular surgeons, health educators, social workers, and dietitians.

"HOW COULD I NOT CONTINUE TO SUPPORT THE TENNESSEE KIDNEY FOUNDATION?
DURING TOUGHS TIMES WE REALLY MUST COME TOGETHER AS A COMMUNITY TO SUPPORT ONE ANOTHER...

TO BE EACH OTHER'S SAFETY NET."

- Dr. Anna Burgner, Vanderbilt University Medical Center
"IN UNCERTAIN, OR DIFFICULT TIMES, WE NATURALLY GRAVITATE TOWARD THINGS WE TRUST AND THINGS THAT ARE CONSTANT AND I THINK TKF HAS BEEN THAT FOR TENNESSEE."

- ERIKA BODIN, FRESENIUS KIDNEY CARE

DONOR RECOGNITION

Donation Dates: 7/1/19 - 6/30/20. Donors of $1,000+. We have taken care to ensure the accurate recognition of our sponsors. If an error or omission has occurred, please bring it to our attention by contacting Michael Draper at michael@tnkidney.org.

$25,000+
Nashville MTA
John Walker
West End Home Foundation

$10,000-$24,999
Clarksville Montgomery County
Community Health Foundation
Drs. Julie & Ed Lewis
The Estate of Gayle Neff

$5,000-$9,999
Dr. Anna Burgner & Mr. Kurt Zettel
The Trustmark Foundation
Andrew & Cathy Wind

$2,500 - $4,999
David & Aida Arrieta
Thomas & Sally Avery
Bill & Regina Berrell
Dr. Cesar & Tammy Gilbert Cardona
Cartinhour-Woods Foundation
The Frist Foundation
Drs. Jeffrey Hymes & Dr. Valentina Kon
Amy Peterson
Drs. Chris & Jennifer Wilbeck
Bill & Leah Wood

$1,000 - $2,499
Rev. Joabe & Amy Andrade
Dr. Ralph Atkinson
Jim & Peggy Biagini
Bone Family Foundation
Randall & Melanie Dover
Michael & Suzanne Draper
Matthew & Alisa Ferrall
Decosta Jenkins
Joseph Family Fund
Drs. Jyotheen Karam & Nishitha Reddy
Jack & Jan Meyer
Jason & Heather Powell
Donovan & Renee Schultz
Drs. Ashish & Bindu Soni
Jessica Snyder
Giles Ward & Josephine VanDevender
SPONSOR RECOGNITION

Sponsor Dates: 7/1/19 - 6/30/20. Sponsors of $1,000+. We have taken care to ensure the accurate recognition of our sponsors. If an error or omission has occurred, please bring it to our attention by contacting Michael Draper at michael@tnkidney.org.

AIG Retirement Services
Arthur J. Gallagher
Blackline
Bradley Arant Boult Cummings LLP
Choice One Development
Crescent Communities, Inc.
Design Blasting Services, LLC
DCI Hospital Services
DEX Imaging
Douglas McNab, Architects
Fifth Third Bank
Formos Consulting
Fresenius Rx
Hilbers, Inc.
HUB International
Humana
Kraft CPAs
Modern Construction Company
Nightingale Nurses
Oman-Gibson Associates, LLC
phRMA
Pinnacle Financial Partners
Rx Benefits
Sanderling Renal Services
Somatus
TLong, LLC
TeleNeph
Trustcore
TwinSteps Architecture
Vanderbilt Center for Kidney Disease
Veloxis Pharmaceuticals
WR Newman

All Around Cabling
AT&T
BlueCross BlueShield of Tennessee
Charles Hampton’s A-1 Signs, Inc.
City National Bank
DaVita
Dialysis Clinic, Inc.
Deloitte
Division 2 Constructors, LLC
ECC Group, Inc.
First Horizon Foundation
Fresenius Kidney Care
Hancock Whitney
HMK Architects
Hudson Whitney
Ideal Company
Martin & Zerfoss
Morgan Stanley – The Parker Group
Nephrology Associates
Pathgroup
Piedmont Natural Gas
ProjX
Rycon Construction, Inc.
Smile Direct Club
St. Thomas West Transplant Center
The Surgical Clinic
TriStar Centennial Transplant Center
Truxton Trust
US Renal Care
Vanderbilt Transplant
Wellspring Financial Solutions
Young Contracting
2020 SPRING GALA: ONE VIRTUAL NIGHT ONLY

On Saturday, April 18, TKF hosted our Virtual Gala: One Night Only! Thanks to unbelievable support from corporate sponsors and the local community, over $247,000 was raised for kidney patients in Middle Tennessee.

2020 TKF GOLF INVITATIONAL

The TKF Golf Invitational took place on Monday, June 29, 2020 at the prestigious Governors Club. Formatting changes were made to adhere to CDC guidelines for social distancing, and because of the generous support of sponsors and teams, over $162,000 for TKF’s programs and services.

VIRTUAL STEPS CHALLENGE

This year, TKF is shifting its Walk series to a two-week long Virtual Steps Challenge. Registration is open now! Setup your individual and team step goals, compete in contests, fundraise for TKF! To register now go to https://runsignup.com/tkfvirtualstepschallenge.

For more information contact Michael Draper at michael@tnkidney.org.
### UNAUDITED FINANCIAL STATEMENT

#### Statement of Activity For the 12 Months Ending June 30, 2020

<table>
<thead>
<tr>
<th>Month</th>
<th>Year to Date</th>
<th>Year to Budget</th>
<th>Prior Year to Date</th>
<th>Annual Budget</th>
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<tbody>
<tr>
<td>June '20</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Program Income</td>
<td>$43,362</td>
<td>$259,184</td>
<td>$326,500</td>
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<tr>
<td>Event Income</td>
<td>$101,943</td>
<td>$470,668</td>
<td>$484,500</td>
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<tr>
<td></td>
<td><strong>$145,305</strong></td>
<td><strong>$729,652</strong></td>
<td><strong>$811,000</strong></td>
<td><strong>$811,000</strong></td>
</tr>
</tbody>
</table>

| Program Expenses | $66,073 | $647,359 | $611,449 | $531,361 | $611,449 |
| Event Expenses   | $37,092 | $90,252  | $198,000 | $209,407 | $198,000 |
|                  | ($103,152) | ($737,611) | ($809,449) | ($740,768) | ($809,449) |

**NET**

|             | **$42,152** | $(7,959) | $1,551 | **$78,892** | **$1,551** |

#### Balance Sheet

<table>
<thead>
<tr>
<th></th>
<th>Year to Date</th>
<th>Year to Budget</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cash Investments</td>
<td>$515,277</td>
<td>$478,597</td>
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<tr>
<td>Receivables</td>
<td>$89,378</td>
<td>$126,004</td>
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<tr>
<td>Prepaid Expenses</td>
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<td>$4,618</td>
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<tr>
<td>Equipment</td>
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<tr>
<td>Total Assets</td>
<td><strong>$618,545</strong></td>
<td><strong>$609,219</strong></td>
</tr>
<tr>
<td>Current Liabilities</td>
<td>$97,694</td>
<td>$46,209</td>
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<tr>
<td>Fund Balance</td>
<td><strong>$520,850</strong></td>
<td><strong>$563,010</strong></td>
</tr>
</tbody>
</table>

**Total Liabilities & Fund Balance**

|                  | **$618,545** | **$609,219** |

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